onsemi Second Quarter 2023 Results Exceed Expectations

July 31, 2023

Automotive and Industrial end-markets drive growth, contribute 80% of revenue

SCOTTSDALE, Ariz.--(BUSINESS WIRE)--Jul. 31, 2023-- onsemi (the “Company”) (Nasdaq: ON) today announced results for the second quarter of 2023 with the following highlights:

- Revenue of $2,094.4 million, flat year-over-year
- GAAP and non-GAAP gross margin of 47.4 percent
- GAAP operating margin and non-GAAP operating margin of 32.2 percent and 32.8 percent, respectively
- GAAP diluted earnings per share of $1.29 and non-GAAP diluted earnings per share of $1.33, approximately flat compared to $1.34 in the quarter a year ago
- Record Automotive revenue exceeded $1 billion increased 35% year-over-year
- Industrial revenue of $609.3 million increased 5% year-over-year
- Silicon carbide revenue grew nearly 4x year-over-year

“onsemi delivered another excellent quarter, ahead of guidance on revenue and earnings per share, driven by growth in automotive and industrial. Our operational excellence and winning formula have proven to be the right strategy in sustaining our financial performance amid a soft macroeconomic environment,” said Hassane El-Khoury, president and chief executive officer, onsemi. “Our brownfield capacity expansion is creating an opportunity for onsemi to gain share in silicon carbide by capitalizing on the rapidly accelerating demand for electrification and renewable energy.”

Selected financial results for the quarter are shown below with comparable periods (unaudited):

	GAAP			Non-GAAP		
(Revenue and Net Income in millions)	Q2 2023	Q1 2023	Q2 2022	Q2 2023	Q1 2023	Q2 2022
Revenue	$ 2,094.4	$ 1,959.7	$ 2,085.0	$ 2,094.4	$ 1,959.7	$ 2,085.0
Gross Margin	47.4%	46.8%	49.7%	47.4%	46.8%	49.7%
Operating Margin	32.2%	28.8%	28.0%	32.8%	32.2%	34.5%
Net Income attributable to ON Semiconductor Corporation	$ 576.6	$ 461.7	$ 455.8	$ 583.3	$ 523.7	$ 589.3
Diluted Earnings Per Share	$ 1.29	$ 1.03	$ 1.02	$ 1.33	$ 1.19	$ 1.34

Revenue Summary
(in millions)
(Unaudited)

	Three Months Ended				
Business Segment	**Q2 2023**	**Q1 2023**	**Q2 2022**	*Sequential Change*	*Year-over-Year Change*
PSG	$ 1,119.8	$ 1,012.8	$ 1,057.0	11%	6%
ASG	649.5	592.8	716.7	10%	(9)%
ISG	325.1	354.1	311.3	(8)%	4%
Total	$ 2,094.4	$ 1,959.7	$ 2,085.0	7%	—%

THIRD QUARTER 2023 OUTLOOK

The following table outlines onsemi's projected third quarter of 2023 GAAP and non-GAAP outlook.

	Total onsemi GAAP	Special Items **	Total onsemi Non-GAAP ***
Revenue	$2,095 to $2,195 million	-	$2,095 to $2,195 million
Gross Margin	45.9% to 47.9%	0.1%	46.0% to 48.0%
Operating Expenses	$314 to $329 million	$14 million	$300 to $315 million
Other Income and Expense (including interest expense), net	-	-	-
Diluted Earnings Per Share	$1.21 to $1.35	$0.06	$1.27 to $1.41
Diluted Shares Outstanding *	450 million	11 million	439 million

* Diluted shares outstanding can vary as a result of, among other things, the actual exercise of options or vesting of restricted stock units, the incremental dilutive shares from the convertible senior subordinated notes, and the repurchase or the issuance of stock or convertible notes or the sale of treasury shares. In periods when the quarterly average stock price per share exceeds $20.72 for the 1.625% Notes, $52.97 for the 0% Notes, and $103.87 for the 0.50% Notes, the non-GAAP diluted share count and non-GAAP net income per share include the anti-dilutive impact of the hedge transactions entered concurrently with the 1.625% Notes, the 0% Notes, and the 0.50% Notes, respectively. At an average stock price per share between $20.72 and $30.70 for the 1.625% Notes, $52.97 and $74.34 for the 0% Notes, and $103.87 and $156.78 for the 0.50% Notes, the hedging activity offsets the potentially dilutive effect of the 1.625% Notes, the 0% Notes, and the 0.50% Notes, respectively. In periods when the quarterly average stock price exceeds $30.70 for the 1.625% Notes, $74.34 for the 0% Notes, and $156.78 for the 0.50% Notes, the dilutive impact of the warrants issued concurrently with such notes are included in the diluted shares outstanding. GAAP and non-GAAP diluted share counts are based on either the previous quarter's average stock price or the stock price as of the last day of the previous quarter, whichever is higher.

** Special items may include: amortization of acquisition-related intangibles; expensing of appraised inventory fair market value step-up; non-recurring facility costs; in-process research and development expenses; restructuring, asset impairments and other, net; goodwill impairment charges; gains and losses on debt prepayment; actuarial (gains) losses on pension plans and other pension benefits; and certain other special items, as necessary. These special items are out of our control and could change significantly from period to period. As a result, we are not able to reasonably estimate and separately present the individual impact or probable significance of these special items, and we are similarly unable to provide a reconciliation of the non-GAAP measures. The reconciliation that is unavailable would include a forward-looking income statement, balance sheet and statement of cash flows in accordance with GAAP. For this reason, we use a projected range of the aggregate amount of special items in order to calculate our projected non-GAAP operating expense outlook.

*** We believe these non-GAAP measures provide important supplemental information to investors. We use these measures, together with GAAP measures, for internal managerial purposes and as a means to evaluate period-to-period comparisons. However, we do not, and you should not, rely on non-GAAP financial measures alone as measures of our performance. We believe that non-GAAP financial measures reflect an additional way of viewing aspects of our operations that, when taken together with GAAP results and the reconciliations to corresponding GAAP financial measures that we also provide in our releases, provide a more complete understanding of factors and trends affecting our business. Because non-GAAP financial measures are not standardized, it may not be possible to compare these financial measures with other companies' non-GAAP financial measures, even if they have similar names.

TELECONFERENCE

onsemi will host a conference call for the financial community at 9 a.m. Eastern Time (ET) on July 31, 2023 to discuss this announcement and onsemi's 2023 second quarter results. The Company will also provide a real-time audio webcast of the teleconference on the Investor Relations page of its website at http://www.onsemi.com. The webcast replay will be available at this site approximately one hour following the live broadcast and will continue to be available for approximately 30 days following the conference call. Investors and interested parties can also access the conference call by pre-registering **here**.

About onsemi

onsemi (Nasdaq: ON) is driving disruptive innovations to help build a better future. With a focus on automotive and industrial end-markets, the company is accelerating change in megatrends such as vehicle electrification and safety, sustainable energy grids, industrial automation, and 5G and cloud infrastructure. **onsemi** offers a highly differentiated and innovative product portfolio, delivering intelligent power and sensing technologies that solve the world's most complex challenges and leads the way to creating a safer, cleaner, and smarter world. **onsemi** is recognized as a Fortune 500® company and included in the Nasdaq-100 Index® and S&P 500® index. Learn more about **onsemi** at www.onsemi.com.

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This document includes "forward-looking statements," as that term is defined in Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. All statements, other than statements of historical facts, included or incorporated in this document could be deemed forward-looking statements, particularly statements about the future financial performance of onsemi, including financial guidance for the third quarter of 2023. Forward-looking statements are often characterized by the use of words such as "believes," "estimates," "expects," "projects," "may," "will," "intends," "plans," "anticipates," "should" or similar expressions or by discussions of strategy, plans or intentions. All forward-looking statements in this document are made based on our current expectations, forecasts, estimates and assumptions and involve risks, uncertainties and other factors that could cause results or events to differ materially from those expressed in the forward-looking statements. Certain factors that could affect our future results or events are described under Part I, Item 1A "Risk Factors" in the 2022 Annual Report on Form 10-K filed with the Securities and Exchange Commission ("SEC") on February 6, 2023 (the "2022 Form 10-K") and from time to time in our other SEC reports. Readers are cautioned not to place undue reliance on forward-looking statements. We assume no obligation to update such information, which speaks only as of the date made, except as may be required by law. Investing in our securities involves a high degree of risk and uncertainty, and you should carefully consider the trends, risks and uncertainties described in this document, our 2022 Form 10-K and other reports filed with or furnished to the SEC before making any investment decision with respect to our securities. If any of these trends, risks or uncertainties actually occurs or continues, our business, financial condition or operating results could be materially adversely affected, the trading prices of our securities could decline, and you could lose all or part of your investment. All forward-looking statements attributable to us or persons acting on our behalf are expressly qualified in their entirety by this cautionary statement.

ON SEMICONDUCTOR CORPORATION
UNAUDITED CONSOLIDATED STATEMENTS OF OPERATIONS
(in millions, except per share data)

	Quarters Ended		Six Months Ended	

	June 30, 2023	March 31, 2023	July 1, 2022	June 30, 2023	July 1, 2022
Revenue	$ 2,094.4	$ 1,959.7	$ 2,085.0	$ 4,054.1	$ 4,030.0
Cost of revenue	1,101.0	1,042.2	1,047.9	2,143.2	2,031.6
Gross profit	993.4	917.5	1,037.1	1,910.9	1,998.4
Gross margin	47.4%	46.8%	49.7%	47.1%	49.6%
Operating expenses:					
Research and development	145.3	138.4	161.6	283.7	318.4
Selling and marketing	71.6	71.8	73.1	143.4	144.2
General and administrative	87.2	75.9	83.2	163.1	161.1
Amortization of acquisition-related intangible assets	12.0	15.0	21.9	27.0	43.2
Restructuring, asset impairments and other charges, net	2.6	51.5	(1.7)	54.1	(14.7)
Goodwill and intangible asset impairment charges	—	—	115.0	—	115.0
Total operating expenses	318.7	352.6	453.1	671.3	767.2
Operating income	674.7	564.9	584.0	1,239.6	1,231.2
Other income (expense), net:					
Interest expense	(16.4)	(26.4)	(22.1)	(42.8)	(43.7)
Interest income	24.0	17.1	1.1	41.1	1.5
Loss on debt prepayment	—	(13.3)	(7.3)	(13.3)	(7.3)
Gain (loss) on divestiture of business	0.5	(1.1)	1.9	(0.6)	1.9
Other income (expense)	(1.3)	4.7	6.4	3.4	8.5
Other income (expense), net	6.8	(19.0)	(20.0)	(12.2)	(39.1)
Income before income taxes	681.5	545.9	564.0	1,227.4	1,192.1
Income tax provision	(104.4)	(83.7)	(107.4)	(188.1)	(204.5)
Net income	577.1	462.2	456.6	1,039.3	987.6
Less: Net income attributable to non-controlling interest	(0.5)	(0.5)	(0.8)	(1.0)	(1.6)
Net income attributable to ON Semiconductor Corporation	$ 576.6	$ 461.7	$ 455.8	$ 1,038.3	$ 986.0
Net income for diluted earnings per share of common stock	$ 577.0	$ 462.1	$ 456.3	$ 1,039.1	$ 987.0
Net income per share of common stock:					
Basic	$ 1.34	$ 1.07	$ 1.05	$ 2.40	$ 2.27
Diluted	$ 1.29	$ 1.03	$ 1.02	$ 2.32	$ 2.20
Weighted average common shares outstanding:					
Basic	431.7	431.9	434.2	431.8	433.8
Diluted	448.7	448.5	447.0	448.6	448.1

ON SEMICONDUCTOR CORPORATION
UNAUDITED CONSOLIDATED BALANCE SHEETS
(in millions)

	June 30, 2023	March 31, 2023	December 31, 2022
Assets			
Cash and cash equivalents	$ 2,622.2	$ 2,702.4	$ 2,919.0
Receivables, net	944.4	880.9	842.3
Inventories	1,964.4	1,814.9	1,616.8
Other current assets	399.2	318.1	351.3
Total current assets	5,930.2	5,716.3	5,729.4
Property, plant and equipment, net	3,991.4	3,692.9	3,450.7
Goodwill	1,577.6	1,577.6	1,577.6
Intangible assets, net	326.3	339.8	359.7
Deferred tax assets	502.4	473.1	376.7
ROU financing lease assets	44.6	45.2	45.8
Other assets	390.2	429.4	438.6

Total assets	$ 12,762.7	$ 12,274.3	$ 11,978.5
Liabilities and Stockholders' Equity			
Accounts payable	$ 907.5	$ 976.2	$ 852.1
Accrued expenses and other current liabilities	654.1	666.0	1,047.3
Current portion of financing lease liabilities	7.0	11.6	14.2
Current portion of long-term debt	912.1	926.2	147.8
Total current liabilities	2,480.7	2,580.0	2,061.4
Long-term debt	2,539.6	2,538.0	3,045.7
Deferred tax liabilities	37.7	36.6	34.1
Long-term financing lease liabilities	24.1	24.0	23.0
Other long-term liabilities	677.0	628.7	607.3
Total liabilities	5,759.1	5,807.3	5,771.5
ON Semiconductor Corporation stockholders' equity:			
Common stock	6.1	6.1	6.1
Additional paid-in capital	4,714.6	4,633.6	4,670.9
Accumulated other comprehensive loss	(37.4)	(29.6)	(23.2)
Accumulated earnings	5,402.7	4,826.1	4,364.4
Less: Treasury stock, at cost	(3,101.9)	(2,988.2)	(2,829.7)
Total ON Semiconductor Corporation stockholders' equity	6,984.1	6,448.0	6,188.5
Non-controlling interest	19.5	19.0	18.5
Total stockholders' equity	7,003.6	6,467.0	6,207.0
Total liabilities and stockholders' equity	$ 12,762.7	$ 12,274.3	$ 11,978.5

ON SEMICONDUCTOR CORPORATION
UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS
(in millions)

	Quarters Ended			Six Months Ended	
	June 30, 2023	**March 31, 2023**	**July 1, 2022**	**June 30, 2023**	**July 1, 2022**
Cash flows from operating activities:					
Net income	$ 577.1	$ 462.2	$ 456.6	$ 1,039.3	$ 987.6
Adjustments to reconcile net income to net cash provided by operating activities:					
Depreciation and amortization	148.8	145.0	138.4	293.8	279.0
(Gain) loss on sale and disposal of fixed assets	3.6	1.2	—	4.8	(16.6)
(Gain) loss on divestiture of businesses	(0.5)	1.1	(1.9)	0.6	(1.9)
Loss on debt prepayment	—	13.3	7.3	13.3	7.3
Amortization of debt discount and issuance costs	2.9	2.9	2.8	5.8	6.0
Share-based compensation	31.6	27.7	27.1	59.3	49.6
Non-cash asset impairment charges	—	12.7	—	12.7	6.7
Goodwill and intangible asset impairment charges	—	—	115.0	—	115.0
Change in deferred tax balances	(28.1)	(1.5)	(31.6)	(29.6)	6.7
Other	(2.3)	(7.0)	0.8	(9.3)	1.3
Changes in assets and liabilities	(342.3)	(248.7)	(293.7)	(591.0)	(541.3)
Net cash provided by operating activities	$ 390.8	$ 408.9	$ 420.8	$ 799.7	$ 899.4
Cash flows from investing activities:					
Purchase of Property, Plant and Equipment ("PP&E")	$ (430.6)	$ (321.5)	$ (218.1)	$ (752.1)	$ (391.9)
Deposits and proceeds from sale of PP&E	0.9	1.7	1.5	2.6	38.2
Deposits utilized (made) for purchase of PP&E	36.2	(16.7)	(33.0)	19.5	(31.4)
Divestiture of business, net of cash transferred	—	—	77.6	—	90.5
Purchase of available-for-sale securities	—	—	(8.5)	—	(16.3)
Proceeds from sale or maturity of available-for-sale securities	10.0	10.8	10.4	20.8	13.8

Payments related to acquisition of business	—	(236.3)	—	(236.3)	$ (2.4)
Net cash used in investing activities	$ (383.5)	$ (562.0)	$ (170.1)	$ (945.5)	$ (299.5)
Cash flows from financing activities:					
Proceeds for the issuance of common stock under the ESPP	$ 5.9	$ 7.3	$ 4.7	$ 13.2	$ 12.5
Payment of tax withholding for RSUs	(8.9)	(47.6)	(4.5)	(56.5)	(63.3)
Repurchase of common stock	(60.1)	(104.0)	(89.7)	(164.1)	(89.7)
Issuance and borrowings under debt agreements	375.0	1,470.0	500.0	1,845.0	500.0
Reimbursement of debt issuance costs	—	4.5	—	4.5	—
Payment of debt issuance and other financing costs	(6.5)	(4.8)	—	(11.3)	—
Repayment of borrowings under debt agreements	(390.0)	(1,213.7)	(502.7)	(1,603.7)	(506.8)
Payment for purchase of bond hedges	—	(414.0)	—	(414.0)	—
Proceeds from issuance of warrants	—	242.5	—	242.5	—
Payment of finance lease obligations	(5.0)	(3.6)	(10.9)	(8.6)	(10.9)
Dividend to non-controlling shareholder	—	—	—	—	(2.2)
Net cash used in financing activities	$ (89.6)	$ (63.4)	$ (103.1)	$ (153.0)	$ (160.4)
Effect of exchange rate changes on cash, cash equivalents and restricted cash	(1.1)	0.1	(1.9)	(1.0)	(2.6)
Net (decrease) increase in cash, cash equivalents and restricted cash	(83.4)	(216.4)	145.7	(299.8)	436.9
Beginning cash, cash equivalents and restricted cash	2,716.6	2,933.0	1,668.9	2,933.0	1,377.7
Ending cash, cash equivalents and restricted cash	$ 2,633.2	$ 2,716.6	$ 1,814.6	$ 2,633.2	$ 1,814.6

ON SEMICONDUCTOR CORPORATION
RECONCILIATION OF GAAP VERSUS NON-GAAP DISCLOSURES
(in millions, except per share and percentage data)

	Quarters Ended			Six Months Ended	
	June 30, 2023	**March 31, 2023**	**July 1, 2022**	**June 30, 2023**	**July 1, 2022**
Reconciliation of GAAP to non-GAAP gross profit:					
GAAP gross profit	$ 993.4	$ 917.5	$ 1,037.1	$ 1,910.9	$ 1,998.4
Special items:					
a) Impact of business wind down	(1.8)	(2.1)	—	(3.9)	—
b) Amortization of acquisition-related intangible assets	1.4	1.4	—	2.8	—
Total special items	(0.4)	(0.7)	—	(1.1)	—
Non-GAAP gross profit	$ 993.0	$ 916.8	$ 1,037.1	$ 1,909.8	$ 1,998.4
Reconciliation of GAAP to non-GAAP gross margin:					
GAAP gross margin	47.4%	46.8%	49.7%	47.1%	49.6%
Special items:					
a) Impact of business wind down	(0.1)%	(0.1)%	—%	(0.1)%	—%
b) Amortization of acquisition-related intangible assets	0.1%	0.1%	—%	0.1%	—%
Total special items	—%	—%	—%	—%	—%
Non-GAAP gross margin	47.4%	46.8%	49.7%	47.1%	49.6%
Reconciliation of GAAP to non-GAAP operating expenses:					
GAAP operating expenses	$ 318.7	$ 352.6	$ 453.1	$ 671.3	$ 767.2
Special items:					
a) Amortization of acquisition-related intangible assets	(12.0)	(15.0)	(21.9)	(27.0)	(43.2)
b) Restructuring, asset impairments and other, net	(2.6)	(51.5)	1.7	(54.1)	14.7

c) Goodwill and intangible asset impairment charges	—	—	(115.0)	—	(115.0)
d) Third party acquisition and divestiture-related costs	1.4	(0.1)	(0.2)	1.3	(3.2)
Total special items	(13.2)	(66.6)	(135.4)	(79.8)	(146.7)
Non-GAAP operating expenses	$ 305.5	$ 286.0	$ 317.7	$ 591.5	$ 620.5
Reconciliation of GAAP to non-GAAP operating income:					
GAAP operating income	$ 674.7	$ 564.9	$ 584.0	$ 1,239.6	$ 1,231.2
Special items:					
a) Impact of business wind down	(1.8)	(2.1)	—	(3.9)	—
b) Amortization of acquisition-related intangible assets	13.4	16.4	21.9	29.8	43.2
c) Restructuring, asset impairments and other, net	2.6	51.5	(1.7)	54.1	(14.7)
d) Goodwill and intangible asset impairment charges	—	—	115.0	—	115.0
e) Third party acquisition and divestiture-related costs	(1.4)	0.1	0.2	(1.3)	3.2
Total special items	12.8	65.9	135.4	78.7	146.7
Non-GAAP operating income	$ 687.5	$ 630.8	$ 719.4	$ 1,318.3	$ 1,377.9
Reconciliation of GAAP to non-GAAP operating margin *(operating income / revenue)*:					
GAAP operating margin	32.2%	28.8%	28.0%	30.6%	30.6%
Special items:					
a) Impact of business wind down	(0.1)%	(0.1)%	—%	(0.1)%	—%
b) Amortization of acquisition-related intangible assets	0.6%	0.8%	1.1%	0.7%	1.1%
c) Restructuring, asset impairments and other, net	0.1%	2.6%	(0.1)%	1.3%	(0.4)%
d) Goodwill and intangible asset impairment charges	—%	—%	5.5%	—%	2.9%
e) Third party acquisition and divestiture-related costs	(0.1)%	—%	—%	—%	0.1%
Total special items	0.6%	3.4%	6.5%	1.9%	3.6%
Non-GAAP operating margin	32.8%	32.2%	34.5%	32.5%	34.2%
Reconciliation of GAAP to non-GAAP income before income taxes:					
GAAP income before income taxes	$ 681.5	$ 545.9	$ 564.0	$ 1,227.4	$ 1,192.1
Special items:					
a) Impact of business wind down	(1.8)	(2.1)	—	(3.9)	—
b) Amortization of acquisition-related intangible assets	13.4	16.4	21.9	29.8	43.2
c) Restructuring, asset impairments and other, net	2.6	51.5	(1.7)	54.1	(14.7)
d) Goodwill and intangible asset impairment charges	—	—	115.0	—	115.0
e) Third party acquisition and divestiture-related costs	(1.4)	0.1	0.2	(1.3)	3.2
f) Loss on debt prepayment	—	13.3	7.3	13.3	7.3
g) (Gain) loss on divestiture of business	(0.5)	1.1	(1.9)	0.6	(1.9)
Total special items	12.3	80.3	140.8	92.6	152.1
Non-GAAP income before income taxes	$ 693.8	$ 626.2	$ 704.8	$ 1,320.0	$ 1,344.2
Reconciliation of GAAP to non-GAAP net income attributable to ON Semiconductor Corporation:					
GAAP net income attributable to ON Semiconductor Corporation	$ 576.6	$ 461.7	$ 455.8	$ 1,038.3	$ 986.0
Special items:					
a) Impact of business wind down	(1.8)	(2.1)	—	(3.9)	—
b) Amortization of acquisition-related intangible assets	13.4	16.4	21.9	29.8	43.2

c) Restructuring, asset impairments and other, net	2.6	51.5	(1.7)	54.1	(14.7)
d) Goodwill and intangible asset impairment charges	—	—	115.0	—	115.0
e) Third party acquisition and divestiture-related costs	(1.4)	0.1	0.2	(1.3)	3.2
f) Loss on debt prepayment	—	13.3	7.3	13.3	7.3
g) (Gain) loss on divestiture of a business	(0.5)	1.1	(1.9)	0.6	(1.9)
h) Income taxes	(5.6)	(18.3)	(7.3)	(23.9)	(10.2)
Total special items	6.7	62.0	133.5	68.7	141.9
Non-GAAP net income attributable to ON Semiconductor Corporation	$ 583.3	$ 523.7	$ 589.3	$ 1,107.0	$ 1,127.9
GAAP net income for diluted earnings per share	$ 577.0	$ 462.1	$ 456.3	$ 1,039.1	$ 987.0
Non-GAAP net income for diluted earnings per share	$ 583.7	$ 524.1	$ 589.8	$ 1,107.8	$ 1,128.9
Reconciliation of GAAP to non-GAAP diluted shares outstanding:					
GAAP diluted shares outstanding	448.7	448.5	447.0	448.6	448.1
Special items:					
a) Less: dilutive shares attributable to convertible notes	(10.0)	(9.4)	(5.4)	(9.7)	(6.2)
Total special items	(10.0)	(9.4)	(5.4)	(9.7)	(6.2)
Non-GAAP diluted shares outstanding	438.7	439.1	441.6	438.9	441.9
Non-GAAP diluted earnings per share:					
Non-GAAP net income for diluted earnings per share	$ 583.7	$ 524.1	$ 589.8	$ 1,107.8	$ 1,128.9
Non-GAAP diluted shares outstanding	438.7	439.1	441.6	438.9	441.9
Non-GAAP diluted earnings per share	$ 1.33	$ 1.19	$ 1.34	$ 2.52	$ 2.55
Reconciliation of net cash provided by operating activities to free cash flow:					
Net cash provided by operating activities	$ 390.8	$ 408.9	$ 420.8	$ 799.7	$ 899.4
Special items:					
a) Purchase of property, plant and equipment	(430.6)	(321.5)	(218.1)	(752.1)	(391.9)
Total special items	(430.6)	(321.5)	(218.1)	(752.1)	(391.9)
Free cash flow	$ (39.8)	$ 87.4	$ 202.7	$ 47.6	$ 507.5

	Quarters Ended				
	September 30, 2022	**December 31 2022**	**March 31, 2023**	**June 30, 2023**	**Last Twelve Months**
Net cash provided by operating activities	$ 1,002.4	$ 731.3	$ 408.9	$ 390.8	$ 2,533.4
Purchase of property, plant and equipment	(271.1)	(342.0)	(321.5)	(430.6)	(1,365.2)
Free cash flow	$ 731.3	$ 389.3	$ 87.4	$ (39.8)	$ 1,168.2
Revenue	$ 2,192.6	$ 2,103.6	$ 1,959.7	$ 2,094.4	$ 8,350.3

Certain of the amounts in the above tables may not total due to rounding of individual amounts.

Total share-based compensation related to restricted stock units, stock grant awards and the employee stock purchase plan is included below:

	Quarters Ended			Six Months Ended	
	June 30, 2023	**March 31, 2023**	**July 1, 2022**	**June 30, 2023**	**July 1, 2022**
Cost of revenue	$ 4.9	$ 3.7	$ 3.1	$ 8.6	$ 5.7
Research and development	5.2	4.5	5.2	9.7	9.6
Selling and marketing	5.0	4.1	4.3	9.1	8.1
General and administrative	16.5	15.4	14.5	31.9	26.2
Total share-based compensation	$ 31.6	$ 27.7	$ 27.1	$ 59.3	$ 49.6

SUPPLEMENTAL FINANCIAL DATA

	Quarters Ended			Six Months Ended	
	June 30, 2023	March 31, 2023	July 1, 2022	June 30, 2023	July 1, 2022
Net cash provided by operating activities	$ 390.8	$ 408.9	$ 420.8	$ 799.7	$ 899.4
Free cash flow	(39.8)	87.4	202.7	47.6	507.5
Cash paid for income taxes	192.5	35.2	187.1	227.6	202.8
Depreciation and amortization	$ 148.8	$ 145.0	$ 138.4	$ 293.8	$ 279.0
Less: Amortization of acquisition-related intangible assets	13.4	16.4	21.9	29.8	43.2
Depreciation and amortization (excl. amortization of acquisition-related intangible assets)	$ 135.4	$ 128.6	$ 116.5	$ 264.0	$ 235.8

To supplement the consolidated financial results prepared in accordance with GAAP, onsemi uses certain non-GAAP measures, which are adjusted from the most directly comparable GAAP measures to exclude items related to the amortization of acquisition-related intangibles, expensing of appraised inventory fair market value step-up, inventory valuation adjustments, in-process research and development expenses, restructuring, asset impairments and other, net, goodwill impairment charges, gains and losses on debt prepayment, non-cash interest expense, actuarial (gains) losses on pension plans and other pension benefits, third party acquisition and divestiture-related costs, tax impact of these items and certain other non-recurring items, as necessary. Management does not consider the effects of these items in evaluating the core operational activities of onsemi. Management uses these non-GAAP measures internally to make strategic decisions, forecast future results and evaluate onsemi's current performance. In addition, the Company believes that most analysts covering onsemi use the non-GAAP measures to evaluate onsemi's performance. Given management's and other relevant parties' use of these non-GAAP measures, onsemi believes these measures are important to investors in understanding onsemi's current and future operating results as seen through the eyes of management. In addition, management believes these non-GAAP measures are useful to investors in enabling them to better assess changes in onsemi's core business across different time periods. These non-GAAP measures are not prepared in accordance with, and should not be considered alternatives or necessarily superior to, GAAP financial data and may be different from non-GAAP measures used by other companies. Because non-GAAP financial measures are not standardized, it may not be possible to compare these financial measures with other companies' non-GAAP financial measures, even if they have similar names.

Non-GAAP Revenue

The use of non-GAAP revenue allows management to evaluate, among other things, the revenue from the Company's core businesses and trends across different reporting periods on a consistent basis, independent of special items. In addition, non- GAAP revenue is an important component of management's internal performance measurement and incentive and reward process as it is used to assess the current and historical financial results of the business and for strategic decision making, preparing budgets, obtaining targets and forecasting future results. Management presents this non-GAAP financial measure to enable investors and analysts to evaluate the Company's revenue generation performance relative to the direct costs of operations of onsemi's core businesses.

Non-GAAP Gross Profit and Gross Margin

The use of non-GAAP gross profit and gross margin allows management to evaluate, among other things, the gross margin and gross profit of the Company's core businesses and trends across different reporting periods on a consistent basis, independent of non-cash items including, generally speaking, expensing of appraised inventory fair market value step-up, impact of business wind down and non-recurring facility costs. In addition, it is an important component of management's internal performance measurement and incentive and reward process as it is used to assess the current and historical financial results of the business and for strategic decision making, preparing budgets, obtaining targets and forecasting future results. Management presents this non-GAAP financial measure to enable investors and analysts to evaluate our revenue generation performance relative to the direct costs of revenue of onsemi's core businesses.

Non-GAAP Operating Income and Operating Margin

The use of non-GAAP operating income and operating margin allows management to evaluate, among other things, the operating margin and operating income of the Company's core businesses and trends across different reporting periods on a consistent basis, independent of non-cash items including, generally speaking, expensing of appraised inventory fair market value step-up, impact of business wind down, non-recurring facility costs, amortization and impairments of intangible assets, third party acquisition and divestiture-related costs, restructuring charges and certain other special items as necessary. In addition, it is an important component of management's internal performance measurement and incentive and reward process as it is used to assess the current and historical financial results of the business and for strategic decision making, preparing budgets, obtaining targets and forecasting future results. Management presents this non-GAAP financial measure to enable investors and analysts to evaluate the Company's revenue generation performance relative to the direct costs of operations of onsemi's core businesses.

Non-GAAP Net Income Attributable to onsemi and Non-GAAP Diluted Earnings Per Share

The use of non-GAAP net income attributable to onsemi and non-GAAP diluted earnings per share allows management to evaluate the operating results of onsemi's core businesses and trends across different reporting periods on a consistent basis, independent of non-cash items including, generally, the amortization and impairments of intangible assets, expensing of appraised inventory fair market value step-up, impact of business wind down, non-recurring facility costs, restructuring, gains and losses on debt prepayment, actuarial (gains) losses on pension plans and other pension benefits, third party acquisition and divestiture-related costs, discrete tax items and other non-GAAP tax adjustments and certain other special items, as necessary. In addition, these items are important components of management's internal performance measurement and incentive and reward process, as they are used to assess the current and historical financial results of the business and for strategic decision making, preparing budgets, setting targets and forecasting future results. Management presents these non-GAAP financial measures to enable investors and analysts to

understand the results of operations of onsemi's core businesses and, to the extent comparable, to compare our results of operations on a more consistent basis against those of other companies in our industry.

Free Cash Flow

The use of free cash flow allows management to evaluate, among other things, the ability of the Company to make interest or principal payments on its debt. Free cash flow is defined as the difference between cash flow from operating activities and capital expenditures disclosed under investing activities in the consolidated statement of cash flows. Free cash flow is not an alternative to cash flow from operating activities as a measure of liquidity. It is an important component of management's internal performance measurement and incentive and reward process as it is used to assess the current and historical financial results of the business and for strategic decision making, preparing budgets, obtaining targets and forecasting future results. Management presents this non-GAAP financial measure to enable investors and analysts to evaluate our revenue generation performance relative to the direct costs of operations of onsemi's core businesses.

Non-GAAP Diluted Share Count

The use of non-GAAP diluted share count allows management to evaluate, among other things, the potential dilution due to the outstanding restricted stock units excluding the dilution from the convertible notes that is covered by hedging activity up to a certain threshold. In periods when the quarterly average stock price per share exceeds $20.72 for the 1.625% Notes, $52.97 for the 0% Notes, and $103.87 for the 0.50% Notes, the non-GAAP diluted share count includes the anti-dilutive impact of the Company's hedge transactions issued concurrently with the 1.625% Notes, the 0% Notes, and the 0.50% Notes, respectively. At an average stock price per share between $20.72 and $30.70 for the 1.625% Notes, $52.97 and $74.34 for the 0% Notes, and $103.87 and $156.78 for the 0.50% Notes, the hedging activity offsets the potentially dilutive effect of the 1.625% Notes, the 0% Notes, and the 0.50% Notes, respectively. In periods when the quarterly average stock price exceeds $30.70 for the 1.625% Notes, $74.34 for the 0% Notes, and $156.78 for the 0.50% Notes, the dilutive impact of the warrants issued concurrently with such notes are included in the diluted shares outstanding.

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Krystal Heaton
Director, Head of Public Relations
onsemi
(480) 242-6943
Krystal.Heaton@onsemi.com

Parag Agarwal
Vice President - Investor Relations & Corporate Development
onsemi
(602) 244-3437
investor@onsemi.com

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